

Message Text

UNCLASSIFIED

PAGE 01 STATE 057689
ORIGIN OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-08 AID-05 TRSE-00 /030 R

DRAFTED BY OPIC/F JSMOORMAN
APPROVED BY EB/IFD/OIA:RDKAUZLARICH
EB/IFD/OIA: DHSTEBBING
ARA/ECA:TSHUGART (INFO)
ARA/ECA:TSHUGART(INFO)

-----160207Z 048436 /62

P 152229Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY BRASILIA PRIORITY
AMCONSUL SAO PAULO PRIORITY

UNCLAS STATE 057689

FROM OPIC

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: STOLLER CHEMICAL COMPANY

1. OPIC IS CONSIDERING A FIVE HUNDRED THOUSAND DOLLAR LOAN TO A PROPOSED JOINT VENTURE LOCATED NEAR CAMPINAS. U.S. SPONSOR IS STOLLER CHEMICAL CO., A SMALL MANUFACTURER OF MINERAL FERTILIZERS. PRODUCTS ARE LIQUID CHELATED MICRONUTRIENTS AND FLOWABLE COPPER-SULFUR COMPOUNDS WHICH STOLLER NOW SELLS IN BRAZIL THROUGH ARBORE, A DISTRIBUTOR. STOLLER TO BUY ONE THIRD INTEREST IN ARBORE WHICH WILL THEN MAKE PRODUCTS LOCALLY.

2. SEEK EMBASSY COMMENTS ON VIABILITY OF SUCH A VENTURE AND ANY POTENTIAL PROBLEMS. OPIC FAVORS PROJECT BECAUSE SPONSOR IS COMPETENT SMALL BUSINESS AND PRODUCTS ARE UNCLASSIFIED

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PAGE 02 STATE 057689

DEVELOPMENTALLY DESIRABLE.

3. ASSUMING EMBASSY CONCURS, REQUEST APPROVAL FOR VISIT OF JACK MOORMAN, LATIN AMERICAN FINANCE OFFICER TO ARRIVE SAO PAULO MORNING OF MARCH 21, DEPARTING MARCH 26. WOULD APPRECIATE APPOINTMENT WITH LEON MEARS AT CONSULATE TO DISCUSS PROJECT. WILL ALSO NEED HOTEL RESERVATION FOR

ABOVE DATES IN SAO PAULO.

VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CHEMICAL INDUSTRY, JOINT VENTURES, FERTILIZERS
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE057689
Document Source: CORE
Document Unique ID: 00
Drafter: F JSMOORMAN
Enclosure: n/a
Executive Order: N/A
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Expiration:
Film Number: D770089-0469
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770357/aaaabyel.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 800281b7-c288-dd11-92da-001cc4696bcc
Office: ORIGIN OPIC
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3100346
Secure: OPEN
Status: NATIVE
Subject: STOLLER CHEMICAL COMPANY
TAGS: EFIN, EINV, BR, STOLLER CHEMICAL CO
To: BRASILIA SAO PAULO
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